



## **San Diego North EDC looking to boost security industry**

By **BRAD SERAPHIN**, The Daily Transcript  
Monday, October 10, 2005

The San Diego North Economic Development Council, along with other regional security technology developers and service providers, has formed **SafeNet International**, a nonprofit organization to accelerate the economic opportunities for the emerging security technologies industry sector in Southern California.

Gary Knight of the San Diego North Economic Development Council said he discovered that the large number of security, technology, design and integration industry companies were based in San Diego while attending a conference in Riverside.

"Our goal is to try to raise the profile of the companies that are in this industry," Knight said. "They fit the profile of San Diego companies. They hire good people with good salaries and deal in intellectual property."

SafeNet and the San Diego North EDC will host a Security & Emerging Technologies Expo Nov. 17 featuring displays by the region's cutting-edge securities technology developers, designers, integrators and services providers as well as presentations by Supervisor Bill Horn and Director of Homeland Security for the city of San Diego, Augie Ghio.

Knight said there about 300 companies in the industry in San Diego spread out over Carlsbad, Oceanside, Solana Beach, Escondido and Vista.

"We want to draw attention to this industry so we can quantify it, raise the profile and find out who are the players," Knight said.

The companies often use cards, fingerprints and iris scans to develop security networks for companies to protect their data and facilities.

"They design equipment such as high-resolution cameras, wireless networks, give access control to networks and buildings," said Knight. "They develop both hardware and software integration for anyone with anything to protect. This is even a part of home automation."

SafeNet International supports the development of security technologies design and integration by providing a forum for networking, education and innovation leading to implementation of security technologies and related fields.